

 CUSHMAN &
WAKEFIELD

 CRESCO
Real Estate

Landlord Representation

RETAIL TEAM

Commercial Real Estate Services

PROCESS

With over 25 years of combined landlord experience, the Cushman & Wakefield | Cresco Retail Team has the relationships, market awareness and experience to garner excellent results when advising retail property owners, investors and developers throughout Ohio with their leasing and disposition strategies.

MARKET ANALYSIS

- Initial walkthrough of the property - evaluate property conditions, shopping center/development attributes, make any necessary recommendations on improvements
- Evaluate market fundamentals, competition, and complementary projects in the immediate area
- Make recommendations on merchandising mix
- Compile all necessary property information including floor plans, site plans, rent roll & expenses, surveys, environmental reports, etc.

PROSPECTING

- Develop a void analysis for local, regional, and national tenants and cold calling programs
- Tenants in the market - Our Cleveland office tracks all active tenants in the market to ensure that no prospects will be missed

- Online marketing - Utilize various databases and email systems to draw in prospective tenants including CoStar, Loopnet, Crexi and the internal Cushman & Wakefield | CRESCO website to list and market the property
- Leverage the national Cushman & Wakefield retail platform to identify potential new-to-market tenants

LEASE & CONTRACT NEGOTIATIONS

- Review initial proposals and negotiate with tenants and brokers
- Coordinate execution of final contract documents
- Monitor construction process and alert on timing of possession/commencement dates

CLIENT TESTIMONY

Ryan and Alex are trustworthy professionals who have a can do attitude with unparalleled follow up and are two of the best that I've worked with in my 25 plus years in the commercial real estate business.

- Marla Chaliff,
Managing Director
Dimension Development Partners



HIGHLIGHTED LISTINGS



The Ascent at Top of the Hill

Cleveland Heights, Ohio

Brand new trophy 267-unit apartment building with prominent frontage in heart of the Cedar-Fairmount neighborhood. Just over 11,000 SF of premier first-generation retail space available.



Uptown District

University Circle, Cleveland, Ohio

Best-in-class mixed-use district with over 200 residential units and over 118,000 SF of retail, restaurant, and entertainment spaces. Commercial space is 95% occupied with strong national/regional tenancy including Planet Fitness, Chipotle, Verizon, Panera, and University Hospitals, among others.



The Marquee at Cedar Lee

Cleveland Heights, Ohio

New construction mixed-use project featuring 204 luxury apartment residences and 8,534 SF of commercial space. Anticipated completion in Spring of 2025.



Welleon

Gordon Square, Cleveland, Ohio

Currently under construction, Welleon offers 127 upscale residential units and over 13,000 SF of ground floor commercial space prominently located on Detroit Avenue in the heart of Gordon Square. Two restaurants have committed to the site and just over 8,800 SF of commercial space is still available. Estimated delivery in Q2 2023.



Church + State

Ohio City, Cleveland, Ohio

Opened in 2020, Church & State is a transformative development in Cleveland's Ohio City neighborhood. The project offers 158 upscale apartments with 17,963 SF of ground floor commercial space, which is 85% leased to local & regional retailers including Nature's Oasis, CORUS45, and Great Lakes Health & Wellness.

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